

CASE STUDY: START-UP BUSINESS

THE CLIENT

Our client is a private equity start-up firm based within the London's West End, investing in the Business Services Sector. Their business focuses on acquiring companies that operate within markets that offer solid current or long-term profit potential. They typically invest in the United Kingdom and closed their first fund in 2018.

THE CHALLENGE

When introduced to our client, they were a new start-up company with three only members of staff. They had no domain name or website and needed help setting these up. Our client required advice at an early stage in terms of designing a flexible, future-proof and scalable IT infrastructure, to provide the firm with a robust environment to protect its data and minimise interruptions to the business.

THE SOLUTION

Tribeca's project planning and management included providing a Virtual Private Cloud (VPC) environment. This was to allow our client safe access to corporate resources from anywhere with an internet connection via a secure Virtual Private Network (VPN), prior to having a dedicated workspace.

We set up File and Email services for our client, which needed to be hosted in our Private Cloud. This offered a higher level of security control and guaranteed access to their system whenever required. The VPC solution allowed optimal performance with increased flexibility for scaling up in line with their growth, from both an infrastructure and commercial standpoint.

We established the correct compliance requirements to ensure that our client's business met FCA regulations by way of data archiving, storage, frequent backups and Disaster Recovery (DR).

In addition to this, a firewall solution was installed into their serviced office space to provide additional cybersecurity protection and always-on access to the VPC environment. Utilising purpose-built security processors and threat intelligence security services from the manufacturer's labs, the firewall offers top-rated, real-time protection from malware and cybersecurity threats.

OVERALL BENEFITS TO CLIENT

- △ Quick implementation
- △ Improved security for the server infrastructure
- △ Easy access to an IT infrastructure that is available 24/7
- △ Economical redundancy, power, cooling and connectivity
- △ Provision of services from an ISO 27001 datacentre
- △ Round-the-clock system monitoring
- △ Multi-layered malware and spyware antivirus protection
- △ Scalable Infrastructure that will grow with their business
- △ Op Ex Model with very little Cap Ex (Important for many Start Ups)

Additional information

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